

About LBM Construction

Founded in 1977, LBM Construction, Inc. numbers among its clients a virtual "who's who" in the greater Buffalo-Niagara business community. President Terry Myers Kelly, a civil engineer, has over 35 years of experience in design-build construction. David Myers, VP, is expert in foundations and field operations work and John E. Myers, VP Sales, manages new business development along with Butler Building Solutions projects. Each member of our construction team is dedicated to providing a safe jobsite and the best quality and performance for our customers.

LBM Construction Awards and Recognition

- 2013 Boys & Girls Club of Holland Distinguished Service Award
- 2013 High Performance Builder, Butler Manufacturing
- 2013 Butler Million Dollar Builder Award
- 2012 Butler Manufacturing Company, "Builder of the Year"
- 2012 High Performance Builder, Butler Manufacturing Company
- 2010 Recognized for 20 Years of Highest Quality Service, Butler Manufacturing Company
- 2008 "Grand Prize Winner" Butler Regional Re-Roof Sales Promotional

Partial Client List

Industrial and Manufacturing

Accellent Corp.
Astronics Corporation
Caplugs
Exel Logistics (Dupont)
Fisher Price
General Welding & Fabricating
Gintzler Graphics
Industrial Processing Systems
Luminescent Systems, Inc.
Mod-Pac Corp.
Saint-Gobain Boron Nitride
Taylor Pohlman Industries

Food Processing and Retail

Costanzo's Bakery
M.A. Carr Bridal
Petri Baking
Sun Orchard Fruit
The Food Bank of Buffalo

Transportation and Warehousing

DeCarolis Truck Rental
Leonard Bus Sales
Miller/Molson

Healthcare and Pharmaceutical

Bristol Myers-Squibb
Chautauqua MRI
Eye Care and Vision Associates
Orchard Park Senior Assisted Living
Roswell Park Cancer Institute

Financial Services

Sallie Mae (PCR Credit Recovery)

Sports and Recreational

Northtown Center at Amherst
Buffalo Niagara Court Center
Hamburg Gymnastics Club
Boys & Girls Club of Holland

Churches, Non-Profit Organizations

Bible Presbyterian Church Family Life Center, Grand Island
Central Baptist Church
First Trinity Lutheran Church, Tonawanda
St. Luke's Lutheran Church, Cheektowaga
St. John's United Church of Christ, Eden
St. Rose of Lima
St. Vincent DePaul
Wesleyan Church of Hamburg-The Hub
Westminster Early Childhood Education Center, Buffalo

Government

Newport News Shipbuilding for United States Navy, Virginia
Newstead Fire Hall
United States Postal Service



Guide to Better Building Choices with Design-Build from LBM Construction and Butler Manufacturing

Why our Design-Build Construction Approach is the Faster, More Efficient, and Cost-Effective Choice for Your Next Building Project.

LBM Construction is the most experienced design-build firm in Western New York and the region's premier Butler Builder®. We've been named "Butler Builder of The Year" on several occasions for the Northern Region, from among 250 builders and have been recognized for numerous High Performance awards.



LBM Construction offers high quality, full service, turn-key construction services, construction management, renovation and build-out work, re-roofing and facilities maintenance and upgrade services.

Whether you are completely new to commercial construction processes, or well acquainted, we believe these five reasons from our satisfied clients – who come from a wide range of businesses, industries and government – illustrate why the design-build approach from LBM Construction and Butler Manufacturing are the right choice for your next building project.

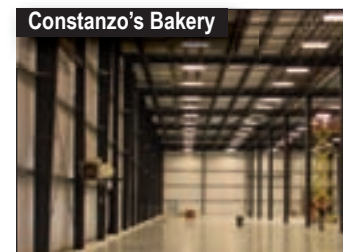
If you are considering new building construction or facility upgrades or renovation, LBM Construction would welcome the opportunity to meet with you and your colleagues to discuss our feasibility services. With Butler Manufacturing's design-build solutions that offer lower Total Building Operating Costs – the TBOC factor, LBM Construction can calculate energy and cost savings that will save you time and money now and in years to come. Let us demonstrate how we can help you achieve your goals faster, more efficiently and more cost effectively.

Call John Myers, VP Sales, LBM Construction at 716.662.2139.



Reason 1 Single Source Responsibility and Accountability Is in Your Best Interest

For business owners, LBM Construction provides single source responsibility. This means you save significant time, money and aggravation because LBM Construction coordinates directly on your behalf among the engineers, architects, sub-contractors,

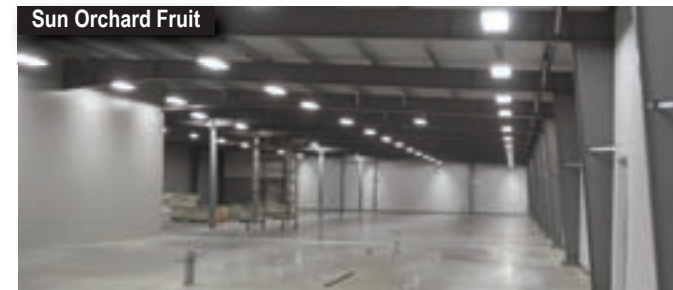


municipalities and agencies. Here's just one example: **Costanzo's Bakery** is a high quality provider of classic sandwich, dinner and submarine rolls to leading restaurants and grocery retailers in Western New York. Costanzo's owner engaged LBM Construction to build a 40,000 square foot food processing expansion. Maintaining single-source responsibility enabled LBM Construction, in conjunction with the team architect, to coordinate all aspects of the building codes and loads, site work, engineering, foundations, and construction. This put Costanzo's new operations in business in well under a year.

Reason 2 Transparency of Design-Build Process Provides Detailed Estimates and No Hidden Costs

LBM Construction is committed to establishing the scope and budget costs for each discipline of your building project up front and in a transparent fashion. We don't want surprise costs and neither do you.

Luminiscent Systems, Inc., a unit of Astronics, makes high-performance lighting systems for the aerospace industry. Luminiscent ensures that pilots can see everything clearly in the cockpit, and they wanted the same visibility into design and cost details to build their office and manufacturing addition in East Aurora. LBM Construction successfully completed approximately 125,000 square feet to date of custom conditioned office and production space on time and on budget with a completely transparent process.



Reason 3 Design-Build Processes Can Run in Parallel, Accelerating Project Timeframes

Vertical aspects of the construction process can commence before all downstream drawings are complete, accelerating schedules and minimizing interim financing costs. Just ask Sun Orchard Fruit Company.

The owner of **Sun Orchard Fruit Company** in Burt, New York again engaged LBM Construction in December to design / build a 24,000 square foot fruit process and production facility expansion. We quickly assembled our team, had drawings and ordered the Butler® building by January, began construction in March and completed the project by August. A repeat client, Sun Orchard understood from experience working with LBM that design-build really does accelerate project timelines.



Reason 4 "Wish Lists" Do Come True

The design-build approach is a collaborative effort that helps clients to more clearly specify their needs and "wish lists." Working together, LBM Construction helps meet these client expectations through its high level ability of incorporating clients' personalized features into each project. Ask the **Boys & Girls Club of Holland** if wishes come true.

Turning the heart and soul of a community's commitment to build a new youth facility in Holland, New York was the ultimate in "wish list" project management for LBM Construction. Along with key vendors, we listened, learned, and guided the team through the construction process to ensure that their specialized needs would be reflected in the final building solution, an eight-thousand square foot center with great recreational services for area youths.

Reason 5 Quality Control Defines the Design-Build Process

LBM Construction and Butler Manufacturing have built quality control into every aspect of the design-build process. Our experienced design-build teams of engineers and disciplined professionals are focused on quality every step of the way. Rigorous standards are mission critical for precision industries, manufacturing and the military. We're proud to have been chosen to work on a highly specialized project for the United States Navy that involves four (4) separate Butler® buildings.

The **US Navy's** aircraft carrier *USS Enterprise* is being decommissioned and needed a special team of construction professionals to execute a precision set of tasks. LBM Construction's Design / Build team and Butler successfully delivered highly innovative solutions to complex challenges.

